

## Credit Application Guidelines

### A Customer packet consists of four (4) pages.

- 1 — Customer Direction Page
- 2 — Company Information Page
- 3 — Reference Page
- 4 — Resale Certificate Page

### B Customer Information Page

- 1 — All requested information, if it applies to the Customer, is **REQUIRED**.

### C Reference Page

— 1 AND 2 —

- 1 — Must have at least **three (3) credit references**.
- 2 — Must have at least **one (1) bank reference**.

Credit References **must** include Referenced Company's:

- A — Name
- B — Address
- C — Phone Number
- D — Fax Number
- E — Customer Account Number  
*If it is required for customer contact  
with referenced company*

Bank Reference **must** include:

- A — Bank Name
- B — Bank Account Number
- C — Bank Fax Number
- D — Customer Signature:  
*Authorizing Bank to release  
requested information.*

### D Resale Certificate Page

If **NO** Resale Certificate or disclaimer is on file,  
**ALL** taxable items **WILL BE** taxed, pursuant of the law.

#### Qualifying Documents

- 1 — Copy of Resale Certificate
- 2 — Completed Resale Certificate Page from Application Packet (*See Page 4*)
- 3 — Disclaimer on Resale Certificate Page such as: exporter, food manufacturer only, or other tax exempt status.
- 4 — Copy of Exemption Certificate, if applicable.

### E Free Shipping

Minimum order of \$250.00 is required for free shipping within our delivery area.

### F Freight Charges

Apply to ALL orders less than \$250.00

Apply to ALL orders shipped outside our delivery area.

- 1 — Best way, at our discretion.
- 2 — Shipped as requested by customer.

*Speak to the Customer Service Manager if there is a question regarding delivery information.*

# Area Distributors

Start with the right package.

Po Box 8589  
San Jose, Ca  
95155

**Phone 408.975.7740**  
**Fax 408.975.7743**

## Company Information

<b>Applicant Name</b> <input style="width: 90%;" type="text"/>						<b>Credit Requested</b> <input style="width: 10%;" type="text"/>	
<b>Business Address</b> ▼		City ▼	State ▼	Zip ▼	Phone ▼	Fax ▼	
<b>Billing Address</b> ▼		City ▼	State ▼	Zip ▼	Phone ▼	Fax ▼	
<b>Billing Contact</b> ▼		Name ▼	Phone ▼		Fax ▼		
1							
2							
<b>"Ship To" Addresses</b> ▼		City ▼	State ▼	Zip ▼	Phone ▼	Contact ▼	
<small>Separate page for additional addresses.</small>							
1							
2							
<b>Parent Company</b>		Name ▶ <input style="width: 90%;" type="text"/>					
<small>Required if the company above is "dba".</small>							
Address ▼		City ▼	State ▼	Zip ▼	Phone ▼	Fed Tax ID ▼	

<b>Type of Ownership</b> ▶ <input style="width: 80%;" type="text"/>		SS# ▶ <input style="width: 20%;" type="text"/>					
<small>Please list all partners.</small>							
Name ▼	Address ▼	City ▼	State ▼	Zip ▼	Phone ▼	SS# ▼	
<input style="width: 100%; height: 20px;" type="text"/>							
Name ▼	Address ▼	City ▼	State ▼	Zip ▼	Phone ▼	SS# ▼	
<input style="width: 100%; height: 20px;" type="text"/>							
Name ▼	Address ▼	City ▼	State ▼	Zip ▼	Phone ▼	SS# ▼	
<input style="width: 100%; height: 20px;" type="text"/>							
<b>Has bankruptcy been filed by any of the Partners and/or Principals?</b>							
Name ▼		Date ▼	Explanation ▼				
1							
2							

**Personal Guaranty**  
In consideration for credit being extended by Area Distributors, Inc. to the above named applicant for merchandise to be purchased, whether applicant is an individual, sole proprietorship, partnership, corporation, or other entity, the undersigned guarantor(s) each hereby contact and guarantee to Area Distributors, Inc. the faithful payment, when due, or all accounts of said applicant for purchases made after the date of this application. The undersigned guarantor(s) each hereby expressly waive all notice of acceptance of this guaranty, notice of extension of credit to applicant, presentment and demand for payment on applicant, protest and notice to undersigned guarantor of dishonor or default by applicant or with respect to any security held by Area Distributors, Inc. extension of time of payment to applicant, acceptance of partial payment or compromise, all other notices to which the undersigned guarantor might otherwise be entitled and demand for payment under this guarantee. Any revocation of this guarantee shall be in writing and delivered to Area Distributors, Inc.

**Please list responsible party(ies)**

Please Print Name ▶ <input style="width: 25%;" type="text"/>	Please Sign Name ▶ <input style="width: 25%;" type="text"/>	Date Signed ▶ <input style="width: 20%;" type="text"/>
Address ▼	City ▼	State ▼ Zip ▼ Phone ▼ SS# ▼
<input style="width: 100%; height: 20px;" type="text"/>		
Please Print Name ▶ <input style="width: 25%;" type="text"/>	Please Sign Name ▶ <input style="width: 25%;" type="text"/>	Date Signed ▶ <input style="width: 20%;" type="text"/>
Address ▼	City ▼	State ▼ Zip ▼ Phone ▼ SS# ▼
<input style="width: 100%; height: 20px;" type="text"/>		
Please Print Name ▶ <input style="width: 25%;" type="text"/>	Please Sign Name ▶ <input style="width: 25%;" type="text"/>	Date Signed ▶ <input style="width: 20%;" type="text"/>
Address ▼	City ▼	State ▼ Zip ▼ Phone ▼ SS# ▼
<input style="width: 100%; height: 20px;" type="text"/>		

**Area Distributors maintains all provided information as confidential.**

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## Trade References

**Applicant Name**

**Must have a minimum of three (3)**

**Company Name**  **Contact Person**  **Account #**   
Address  City  State  Zip  Phone  Fax

**Company Name** ▶  **Contact Person** ▶  **Account #** ▶   
Address ▼  City ▼  State ▼  Zip ▼  Phone ▼  Fax ▼

**Company Name**  **Contact Person**  **Account #**   
Address  City  State  Zip  Phone  Fax

**Company Name** ▶  **Contact Person** ▶  **Account #** ▶   
Address ▼  City ▼  State ▼  Zip ▼  Phone ▼  Fax ▼

**Company Name**  **Contact Person**  **Account #**   
Address  City  State  Zip  Phone  Fax

**Please include a copy of resale certificate, or exemption certificate, if applicable.  
NO Resale Certificate or disclaimer on file, ALL taxable items WILL BE taxed, pursuant to the law.**

## Bank Reference

**Must have at least one (1)**

**Bank Name** ▶  **Account #** ▶   
Address ▼  City ▼  State ▼  Zip ▼  Phone ▼  Fax ▼

**Contact Person**  **Phone** ▶  **Fax** ▶

I hereby authorize Area Distributors, Inc., to whom this application is made, or any credit bureau employed by them, to request information from the company's bank/financial institution for the sole purpose of establishing new credit for the company, as listed above.

**Please Print Name**  **Please Sign Name**  **Date**

**Area Distributors maintains all provided information as confidential.**

## California Resale Certificate

**I HEREBY CERTIFY:**

1. I hold valid seller's permit number: \_\_\_\_\_

2. I am engaged in the business of selling the following type of tangible personal property:  
\_\_\_\_\_

3. This certificate is for the purchase from Area Distributors Co. of the item(s) I have  
listed in paragraph 5 below. [Vendor's name]

4. I will resell the item(s) listed in paragraph 5, which I am purchasing under this resale certificate in the form of tangible personal property in the regular course of my business operations, and I will do so prior to making any use of the item(s) other than demonstration and display while holding the item(s) for sale in the regular course of my business. I understand that if I use the item(s) purchased under this certificate in any manner other than as just described, I will owe use tax based on each item's purchase price or as otherwise provided by law.

5. Description of property to be purchased for resale:

6. I have read and understand the following:

**For Your Information:** A person may be guilty of a misdemeanor under Revenue and Taxation Code section 6094.5 if the purchaser knows at the time of purchase that he or she will not resell the purchased item prior to any use (other than retention, demonstration, or display while holding it for resale) and he or she furnishes a resale certificate to avoid payment to the seller of an amount as tax. Additionally, a person misusing a resale certificate for personal gain or to evade the payment of tax is liable, for each purchase, for the tax that would have been due, plus a penalty of 10 percent of the tax or \$500, whichever is more.

\_\_\_\_\_  
NAME OF PURCHASER

\_\_\_\_\_  
SIGNATURE OF PURCHASER, PURCHASER'S EMPLOYEE OR AUTHORIZED REPRESENTATIVE

\_\_\_\_\_  
PRINTED NAME OF PERSON SIGNING

\_\_\_\_\_  
TITLE

\_\_\_\_\_  
ADDRESS OF PURCHASER

\_\_\_\_\_  
TELEPHONE NUMBER

\_\_\_\_\_  
DATE

(      )